

RJ REYNOLDS

TOBACCO COMPANY

COPY

S. R. MacLEOD
Region Operations Mgr

150 Lawrence Bell Drive
Suite #108

Williamsville, NY 14221
(716) 634-9232
Fax (716) 634-3145

March 20, 1998

RJR Account #761406

Mr. J. Beltrami
KLEIN CANDY

SALEM TEAR TAPE PROMOTION #800438: APRIL (#804)

Dear John:

SALEM .30¢ Tear Tape product has been ordered, as well as **213** SKUs of 40-Pack Displays (Item #541964 @ 1/SKU) to pack and ship the above promotion to your participating retail accounts as identified on the attached Customer List. Displays should be maintained by retailer for future Salem .30¢ Tear Tape promotional shipments (see enclosed Retailer Letter). This product is being shipped @ .30¢ off-invoice.

Display Detail / Item #541964

SKU CUBE:	0.5020
SKU WT (w/o Product):	1.1350 lbs
Retail Sales Offers per Sku:	40 units
Billing per Sku:	4 Full Price Cartons

RJR will reimburse you \$14.00 per **live 12M** case for all displays packed and shipped to retail on a timely basis. This equates to **\$546.00 (39 (12M) case(s) @ \$14.00)**. Payment will be made as soon as possible once verification is received that all displays have been shipped to retail.

PARTNERS 'BONUS' REPORTING DESCRIPTION

'SAL 98 .30/1 PK'

As always, thanks for your assistance in the marketing of our products.

Sincerely,

Judy

J. Campbell
Promotional Coordinator / 1610

/jc

cc: J. McLean

Enc. Retailer Letter
Retail Customer List

Note to RJR Manager:

Upon verification of shipment to retail, notify Judy (#1610) for payment distribution to account.

SAL7QAP.DOC

51844 5360

APRIL DELIVERY
SALEM TEAR TAPE
KLEIN CANDY

April Drive Period 804 / Promotion #800438

PROMOTION DESCRIPTION: EACH DISPLAY CONTAINS 40 .30¢ OFF PER PACK OFFERS (4 CARTONS). PACK AND SHIP ONE (1) DISPLAY, ALONG WITH ANY ADDITIONAL PRODUCT REQUIRED, AS INDICATED ON THE ATTACHED CUSTOMER LIST.

RETAILER NEEDS TO MAINTAIN SALEM 40-PACK DISPLAY FOR FUTURE DISTRIBUTIONS
(INCLUDE A COPY OF THE ENCLOSED 'RETAILER LETTER'
IN EACH DISPLAY SHIPPED TO RETAIL)

Product PO # 14072

<u>UPC Code</u>	<u>SALEM BRAND STYLE</u>	<u>#/ (6M) Cases @ .30¢ Off</u>
12300-24194	Full Flavor	<u>21</u>
12300-24196	Light	<u>29</u>
12300-24195	Full Flavor 100	<u>13</u>
12300-24197	Light 100	<u>15</u>

Product / Premium Arrival: **April 6, 1998**

Ship Date to Retail: **Week of: April 13, 1998**

EFT \$ Amount: **\$23,066.94**

APRIL DELIVERY

51844 5361



To All RJR Retail Partners



S

*Send Copy
of this letter
to each*

- THE 40-PACK
FOR SALE!
FUTURE S.
- YOUR WHOLESALE
PROMOTE
DISPLAY.

*Retailer on
List.*

40-PACK

PACK

TON

FROM YOUR WHOLESALER
OBTAINED FOR USE WITH

AND \$3.00 OFF/ CARTON
ON THE 40-PACK

AS ALWAYS,
PRODUCTS.

IF YOU HAVE
YOUR RJR REPRESENTATIVE

THE MARKETING OF OUR

PROGRAM PLEASE CONTACT

ROU #1610

51844 5362

WHOLESALE : 761406 KLEIN CANDY COMPANY <DIRECT>
 TEMPLATE : 800438 80400 SAL 98 .30/1 NO
 SALES LEVEL : 16XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	M85 QTY	M100 QTY	LT M85 QTY	LT M100 QTY	TOTAL QTY	CHAIN-ID	SUPPLIER
122104		543805	VIKISHA INC.	451 - 453 ST. PAUL	JERSEY CITY	NJ	07306	67	62	83	69	281		
133204	133226	059033	TOM'S TOBACCO	2525 EASTON AVE	BETHLEHEM	PA	18017		2			2		947507
133204		183593	SMOKE SHOP	1706 W CHEW ST	ALLENTOWN	PA	18104	1	1	1	1	4		
133204	133221	184213	GRIGER'S MARKET	3001 2ND STREET	WHITEHALL	PA	18052	4	1	3	2	10		
133204	133226	403215	EASTON AVENUE EXXON	2038 EASTON AVE	BETHLEHEM	PA	18017	22	6	17	9	54		
133204	133221	415867	C. R. FRIENDLY #19	4755 MAIN ST	WHITEHALL	PA	18052	4		8	1	13	1861-0000	
133204	133221	487156	FULLERTON SELF SERV	#100	WHITEHALL	PA	18052	3	1	9	2	15	1861-0000	
133204	133226	489855	BROAD STREET TEXACO	1125 W. BROAD STR	BETHLEHEM	PA	18018	1		5	2	8		
133204	133221	510976	C. R. FRIENDLY #33	3640 ROUTE 309	OREFIELD	PA	18069	5	4	9	3	21	1861-0000	
133204	133221	595793	LIBERTY BELL BEVERA	718 NORTH 13TH ST	ALLENTOWN	PA	18102	3	3	5	3	14		
133204	133221	613225	CR'S FRIENDLY MKT	802-824 UNION BLV	ALLENTOWN	PA	18103	2	2	4		8	1861-0000	
133204	133221	657144	HIGHWAY SUPERETTE	1032 S 5TH STREET	ALLENTOWN	PA	18103	3	2		1	6		
133204	133221	662025	C R FRIENDLY #53	702 NTH 19TH ST	ALLENTOWN	PA	18104	1	1	4	3	9	1861-0000	
133204	133221	665842	DELI-MART	4225 W TILGHMAN S	ALLENTOWN	PA	18104	6	4	16	7	33		
133204	133226	745366	CR FRIENDLY #54	3010 SCHOENERSVIL	BETHLEHEM	PA	18017	2		7	1	10	1861-0000	
133204	133221	745368	CR FRIENDLY #63	1043 LEHIGH ST #	ALLENTOWN	PA	18103			6	2	8	1861-0000	
133204	133226	760979	C. R. FRIENDLY #38	3283 EASTON AVE	BUTZTOWN	PA	18017	7	2	9	7	25	1861-0000	
133204	133226	964091	LIBERTY BELL BEV.	1438 CHESTNUT ST	EMMAUS	PA	18049	2	2	9	2	15		
133205	133229	025660	COVENTRY MART	1453 S HANOVER ST	POTTSTOWN	PA	19464	8	2	2	2	14		
133205	133229	625733	HEIDI SUE VARIETY	230 BRIDGE ST	PHOENIXVILL	PA	19460	5	4	5	4	18		961268
133208	133226	546033	C.R. FRIENDLY #35	3600 A ROUTE 378	BETHLEHEM	PA	18015	6	1	12	4	23	1861-0000	
133208	133226	593431	EASTON FOOD & VARIE	222 NORTHAMPTON S	EASTON	PA	18042	2		1		3		
133208	133226	657092	CHUCKY'S FOOD & BEE	154-164 ST JOSEPH	EASTON	PA	18042	4	2	8	1	15		
134061		573005	ERNIE'S WHOLESALE	810 W WASHINGTON	ALLENTOWN	PA	18102	4	3	3	3	13		
162204		085024	VILLAGE SWEETSHOP	255 RT 6	MESHOPPEN	PA	18630	3	3	3	3	12		
162204	162226	207059	BARDENS MOBIL MART	2105 E MAIN ST	ENDWELL	NY	13760	3	1	4	1	9		
162204		212016	ROOF WHOLESALE CO	RR 2 BOX 160	TOWANDA	PA	18848	1	1	1	1	4		
162204	162223	261825	WYOMING BEVERAGE	120 E TIOGA ST	TUNKHANNOCK	PA	18657	1	1	3	2	7		
162204	162223	340517	MONTROSE BEVERAGE	53 GROW AVE	MONTROSE	PA	18801	2	3	2	5	12		
162204	162223	474321	WINOLA MARKET	PO BOX 279	LAKE WINOLA	PA	18625	1	1	1	1	4		
162204	162223	490766	A-PLUS 60274	800 NORTHERN BLVD	CLARKS SUMM	PA	18411	2	1	4	1	8	0362-0101	
162204	162223	507050	DOCS DELICIOUS	477 CARBONDALE RD	CLARKS SUMM	PA	18411	2		6		8		
162204		528629	A&R FOOD SHOP	178 E TIOGA ST	TUNKHANNOCK	PA	18657	5	10	14	7	36		
162204	162223	547692	HONCHELS MARKET IGA	100 TAYLOR AVE.	WYALUSING	PA	18853	2	1	2		5		
162204	162226	660694	ANGLE MARKET #2	208-210 COURT STR	BINGHAMTON	NY	13901	1	1	1	1	4		
162204	162228	688522	NORTH TOWANDA DELI	RR1	TOWANDA	PA	18848		5	5	5	15		
162204	162223	740878	RUSHBORO GENERAL ST	RR 3 BOX 152A	MESHOPPEN	PA	18630	1	1	1	1	4		
162204	162223	762554	SUMMIT CIGAR &	CIGARETTE SHOP	CLARKS SUMM	PA	18411	6	2	3	4	15		
162208	162220	021107	ORLOSKI QUIK MART	240 S RIVER ST	WILKES BARR	PA	18705	1	1	1	1	4	3649-0000	
162208	162220	023190	ORLOSKI'S SERVICE	PENNA.AVE.&N.HAMP	WILKES BARR	PA	18702	1	1	1	1	4	3649-0000	
162208	162220	023192	ORLOSKI'S QUIK MART	3765 NUANGOLA RD	MOUNTAIN TO	PA	18707	1	1	1	1	4	3649-0000	
162208	162224	058112	ORLOSKIS	14 N MARKET ST	NANTICOKE	PA	18634	1	1	1	1	4	3649-0000	

WHOLESALE : 761406 KLEIN CANDY COMPANY <DIRECT>
 TEMPLATE : 800438 80400 SAE 98 .30/1 NO
 SALES LEVEL : 16XXXX

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162208	162220	071333	ORLOSKI'S	MARKET ST	KINGSTON	PA	18704	1	1	1	1	4	3649-0000	
162208	162224	092103	POP'S 1GA	52 MAIN ST	MILLVILLE	PA	17846	1	1	1	1	4		
162208	162221	183740	REX MARKET INC.	23 W. LIZARD CRFE	ASHFIELD	PA	18212	2	2	2	2	8		
162208	162220	185094	SHEEHANS DRUG	79 E CAREY ST	WILKES BARR	PA	18705	2	2	3	2	9		
162208	162224	185518	JERRYS ECONOMY	RD 1	HUNLOCK CRE	PA	18621	3	2	4	4	13		
162208	162220	185578	ANTHRACITE NEWSTAND	1 E MARKET ST	WILKES BARR	PA	18701	2	3	5	2	12		
162208	162220	185591	PETERS ICE CREAM	159 BLACKMAN ST	WILKES BARR	PA	18702	5	6	5		16		
162208	162222	275885	CONVENIENT FOOD 302	610 MAIN ST	AVOCA	PA	18641	2	1	4	1	8	1418-0100	
162208	162220	303797	DOMOCO GAS & OIL CO	412 S MAIN ST	WILKES BARR	PA	18703	9	4	9	9	31		
162208	162222	306778	ORLOSKI'S	RT. 11	MOOSIC	PA	18507	1	1	1	1	4	3649-0000	
162208	162220	364079	ORLOSKI'S	ROUTE 80, EXIT 40	WHITE HAVEN	PA	18661	1	1	1	1	4	3649-0000	
162208	162220	399668	ORLOSKI'S MINI MART	RT 309	WILKES BARR	PA	18702	1	1	1	1	4	3649-0000	
162208	162221	415082	GOLDEN KEG	619 DELAWARE AVE	PALMERTON	PA	18071	2		2		4		
162208	162224	463743	BENTON TEXACO	10 MAIN STREET	BENTON	PA	17814	2	1	4	1	8		
162208	162224	479661	FIVE MOUNTAIN MARKE	1 SHICKSHINNY	SHICKSHINNY	PA	18655	1	1	1	1	4		
162208	162220	502064	KALINOWSKI MARKET	39 THOMAS STREET	WILKES BARR	PA	18702	1				1		
162208	162220	502080	DON'S DELI	185 W END RD	WILKES BARR	PA	18702	1		2	2	5		
162208	162224	513723	ORLOSKI'S QUIK MART	MIDDLE RD & EXPY	NANTICOKE	PA	18634	1	1	1	1	4	3649-0000	
162208	162220	516458	PENN CORNER	1603 SANS SOUCI P	WILKES BARR	PA	18702	4	2	3	2	11		
162208	162222	521414	ORLOSKI'S SERVICE	215-217 S MAIN ST	TAYLOR	PA	18517	1	1	1	1	4	3649-0000	
162208	162229	521418	ORLOSKI'S TEXACO	RT. 940 AND 80	LAKE HARMON	PA	18624	1	1	1	1	4	3649-0000	
162208	162220	529649	THRIFTY BEV. OF W-B	734 SANS SOUCI PK	WILKES BARR	PA	18702	4	3	5	1	13		
162208	162224	531356	NEW MART	ROUTE 11	LARKSVILLE	PA	18704	2	1	3	1	7		
162208	162220	532010	BANAS FOOD MART	BUTLER & N. PENNA	WILKES BARR	PA	18702	1	1	1	1	4		
162208	162224	540851	C.R. FRIENDLY #34	805 NEW BERWICK H	BLOOMSBURG	PA	17815	2		2	1	5	1861-0000	
162208	162220	540861	SMITHS COUNTRY STOR	RR 2 BOX 440A	HARVEYS LAK	PA	18618	1	1	4	3	9		
162208	162224	541391	B&S DISTRIBUTORS	80 MAIN STREET	MOCANAQUA	PA	18655	1	1	1	1	4		
162208	162220	551045	ORLOSKI'S QUIK MART	639 N MAIN ST	WILKES BARR	PA	18705	1	1	1	1	4	3649-0000	
162208	162222	553931	ORLOSKI'S	805 SHOEMAKER AVE	WYOMING	PA	18644	1	1	1	1	4	3649-0000	
162208	162220	567306	PETERS DELI	498 N MAIN ST	WILKES BARR	PA	18702	6	3	7	1	17		
162208	162220	568295	FRANKS NEWSTAND	4 S MAIN ST	WILKES BARR	PA	18701	1	1	1	1	4		
162208	162229	572516	SPORTSMAN DELI	RT. 903	ALBRIGHTSVI	PA	18210	3	1	2	1	7		07-6018
162208	162221	593429	BATH SHELL	7857 BETH BATH PI	BATH	PA	18014	3	1	2	1	7		
162208	162221	597594	CONVENIENT FOOD 301	625 DELAWARE AVE	PALMERTON	PA	18071	2	2	2	2	8	1418-0100	
162208	162220	598785	ORLOSKI'S MINI MART	3000 BEAR CREEK B	WILKES BARR	PA	18702	1	1	1	1	4	3649-0000	
162208	162220	598788	ORLOSKI'S MINI MART	10 CARVERTON RD	TRUCKSVILLE	PA	18708	1	1	1	1	4	3649-0000	
162208	162220	598790	ORLOSKI'S MINI MART	RR#5 RT.309	DALLAS	PA	18612	1	1	1	1	4	3649-0000	
162208	162224	600979	ORLOSKI'S	6307 NO. BERWICK	BLOOMSBURG	PA	17815	1	1	1	1	4	3649-0000	
162208	162220	613093	LEO MATUS	46 PUBLIC SQ	WILKES BARR	PA	18701	6	3	3	1	13		
162208	162222	627385	CONVENIENT FOOD 301	305 N MAIN ST	PITTSTON	PA	18640	4	1	3	1	9	1418-0100	
162208	162222	636729	ORLOSKI'S	8TH ST & WYOMING	WYOMING	PA	18644	1	1	1	1	4	3649-0000	
162208	162220	651761	ORLOSKI QUIK MART	815 KIDDER ST	WILKES BARR	PA	18702	1	1	1	1	4	3649-0000	
162208	162222	662762	WILLIAMS ST NEWS	5 WILLIAM ST	PITTSTON	PA	18640	3	1	4	3	11		

WHOLESALE : 761406 KLEIN CANDY COMPANY <DIRECT>
 TEMPLATE : 600438 60400 SAL 98 .30/1 NO
 SALES LEVEL : 16XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	M85 QTY	M100 QTY	M85 QTY	M100 QTY	TOTAL QTY	CHAIN-ID	SUPPLIER
162208	162229	664986	ORLOSKIS	RT 115 & 940	BLAKESLEE	PA	18610	1	1	1	1	4	3649-0000	
162208	162224	743045	THOMAS' FAMILY MKT	550 WASHINGTON AV	PLYMOUTH	PA	18651	5	1	2	1	9		
162208	162220	748864	CONVENIENT FOOD#302	366 WYOMING AVE	KINGSTON	PA	18704	1	1	3	1	6	1418-0100	
162208	162220	776552	ORLOSKIS QUICK MART	RD#1 RT 115	WILKES BARR	PA	18705	1	1	1	1	4	3649-0000	
162208	162229	776936	ORLOSKI'S SHELL	RT. 940 AND RT. 8	LAKE HARMON	PA	18624	1	1	1	1	4	3649-0000	
162208	162220	777165	NEW MARKET	322 CAREY AVE	WILKES BARR	PA	18702	1	1	1	2	5		
162208	162222	777166	A-PLUS #60278	308 S MAIN ST	PITTSBURGH	PA	18640	7	1	3	2	13	0362-0101	
162208	162222	777524	CONVENIENT FOOD 301	710 MAIN ST	MOOSIC	PA	18507	1	1	1	1	4	1418-0100	
162208		800545	JOB MANTIONES GAS	702 SANS SOUCI PK	HANOVER TOW	PA	18702	2	2	2	2	8		
162208	162224	854135	MALONEY DISTRIBUTOR	575 WALNUT ST	DANVILLE	PA	17821	6	3	2	2	13		
162209	162229	184473	TOWN & COUNTRY	125 BROAD ST	STROUDSBURG	PA	18360	2	1	3	1	7		
162209	162222	185663	MARKOWITZ BROS.	256 WYOMING AVE	SCRANTON	PA	18503	3	2	7	2	14		
162209		185983	JUNIORS	419 GEORGE ST	THROOP	PA	18512	1		1	1	3		
162209	162227	186085	WEINGERS	1206 MAIN ST	HONESDALE	PA	18431	1		1		2		
162209	162223	241485	LAKEVIEW FOOD MART	RR#2 BOX 242	JERMYN	PA	18433	5	3	11	1	20		
162209	162229	279211	ORLOSKI'S TEXACO	RT. 196	TOBYHANNA	PA	18466	1	1	1	1	4	3649-0000	
162209	162221	376128	GAP MINI MART	PO BOX 555	DE WATER GA	PA	18327	2	1	2	1	6		
162209	162222	449190	ORLOSKIS QUICK MART	DAVIS STREET	SCRANTON	PA	18505	1	1	1	1	4	3649-0000	
162209	162229	503383	QUIK MART, INC.	RR 6 BOX 6214	LAKE ARIEL	PA	18436	7	3	7	4	21		
162209	162222	503590	SPEEDY SHOP	141 WYOMING AVE	SCRANTON	PA	18503	4	4	8	6	22		
162209		534413	TWIN ROCK RESTAURAN	EXIT 5 184	LAKE ARIEL	PA	18436	1		1		2		
162209	162229	542769	STARNERS #4	933 N 9TH ST	STROUDSBURG	PA	18360	2		2		4	1164-0000	TEST
162209	162222	552036	ORLOSKI'S SVC. STA.	MULBERRY & FRANKL	SCRANTON	PA	18503	1	1	1	1	4	3649-0000	
162209	162221	572519	ORLOSKIS TEXACO	350 PROSPECT ST	EAST STROUD	PA	18301	1	1	1	1	4	3649-0000	
162209	162222	594172	RICCARDO'S MARKET	320 S BLAKELY ST	DUNMORE	PA	18512	2	2	5	2	11		
162209	162227	636743	BEAR BEVERAGE	RD1 BOX 86V RT 73	DINGMANS FE	PA	18328	2	2	3	4	11		
162209	162223	658111	CONVENIENT FOOD 300	601 WASHINGTON AV	JERMYN	PA	18433	1	1	3	1	6	1418-0100	
162209	162221	665910	MIGGYS IGA	9 FOX RUN LN	E STROUDSBU	PA	18301	8	5	6	7	26		
162209	162222	673294	ONE STOP TOR SHOP	725 S MAIN AVE	SCRANTON	PA	18504	4	1	4	3	12		
162209	162227	688951	DUTCHS MARKET	RT 6	HAWLEY	PA	18428	3	2	3	1	9		
162209	162221	693574	MAIN ST MARKET	90 N MAIN ST	BANGOR	PA	18013	4	1	1		6		
162209		697356	RINALDI PIZZA & SUB	317 S BLAKELY ST	DUNMORE	PA	18512	5	1	3	1	10		
162209	162227	699173	LAKEVIEW PLAZA	RR 1 BOX 136	DINGMANS FE	PA	18328	1	1	4	1	7		
162209	162221	723879	STARNERS #5	N. COURTLAND ST.	E STROUDSBU	PA	18301	2	1	1		4	1164-0000	66723
162209		744029	C-STOP CONVENIENT	5222 MILFORD RD	E STROUDSBU	PA	18301	1	1	1	1	4	TEST	
162209		748854	PML VARIETY	705 E MARKET ST	SCRANTON	PA	18509	2	1	2	1	6		
162209	162223	767535	PAVILION SQUARE	422 LACKAWANNA AV	OLYPHANT	PA	18447	1		1		2		
162209	162221	767589	STARNERS QUIK SHOPP	BUS RT 209	SCIOTA	PA	18354		1	4		5	1164-0000	
162209	162222	776968	CONVENIENT FOOD 300	BLVD & OLUPHANT	SCRANTON	PA	18509	4	1	4	3	12	1418-0100	
162209	162229	777056	ORLOSKIS	RT 940	POCONO PINE	PA	18350	1	1	1	1	4	3649-0000	
162209	162222	777432	STANGE, INC.	3014 BIRNEY AVE	SCRANTON	PA	18505	4	1	5	1	11		
162209	162221	777547	MIGGYS	RT 209	BUSHKILL	PA	18324	1	1	2	1	5		
162209		784273	TAYLOR BREWERS OUTL	1500 S MAIN AVE	SCRANTON	PA	18504	1	1	1	1	4		

WHOLESALE : 761406 KLEIN CANDY COMPANY <DIRECT>
 TEMPLATE : 800438 80400 SAT. 98 .30/1 NO
 SALES LEVEL : 16XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	M85		M100		LT		TOTAL	CHAIN-ID	SUPPLIER
								QTY	QTY	QTY	QTY	QTY	QTY			
162209	162229	961465	CONVENIENT FOOD 302	300 CEDAR AVE	SCRANTON	PA	18505	2	1	2	2	7	1418-0100			
162210	162227	560564	GARY NEWMAN, ENT. INC	DBA GARY'S MIDWAY	MIDDLETOWN	NY	10940	1	1	1	1	4			911867	
173802	173826	333178	C. R. FRIENDLY #43	3311 N. GEORGE ST	EMIGSVILLE	PA	17318	6	1	6	2	15	1861-0000			
173802	173823	357127	GOLDENRIDGE TRAVEL	250 RIDGE RD	YORK SPRING	PA	17372	7	1	10	4	22			944363	
173802	173825	489386	C. R. FRIENDLY #47	R. D. #1, FISHING	ETTERS	PA	17319	3	1	5	2	11	1861-0000			
173802	173825	597884	C. R. FRIENDLY	104 N. STATE ROAD	MARYSVILLE	PA	17053	10	4	8	4	26	1861-0000			
173802	173825	630998	C R FRIENDLY #56	402 S 3RD ST	LEMOYNE	PA	17043	1		3		4	1861-0000			
173802	173825	745615	C. R. FRIENDLY #55	55 ROBINHOOD DR	ETTERS	PA	17319	2	1	5	2	10	1861-0000			
173803	173821	137851	C.R. FRIENDLY #09	677 LANCASTER RD	MANHEIM	PA	17545	7	1	15	2	25	1861-0000			
173803	173821	202093	C. R. FRIENDLY #40	135 S. 12TH STREE	LEBANON	PA	17042	1	1	2	2	6	1861-0000			
173803	173821	401602	C.R. FRIENDLY #11	1 EAST 28TH DIV.	LITITZ	PA	17543	5	1	5		11	1861-0000			
173803	173821	413224	C. R. FRIENDLY #25	993 S STATE ST	EPHRATA	PA	17522	4	3	6	2	15	1861-0000			
173803	173829	473731	C. R. FRIENDLY #29	1500 S MARKET ST	ELIZABETHTO	PA	17022	1		4	2	7	1861-0000			
173803	173829	491008	C.R. FRIENDLY #46	560 E HIGH ST	ELIZABETHTO	PA	17022	2	2	9	1	14	1861-0000			
173803	173821	491023	C.R. FRIENDLY #44	511 FURNACE HILLS	LITITZ	PA	17543	2		9		11	1861-0000			
173803	173821	512397	C.R. FRIENDLY 32	7632 LANCASTER AV	MOUNT AETNA	PA	19544	4	2	7	1	14	1861-0000			
173803	173824	608376	C. R. FRIENDLY #52	ROUTE 72 & I-81	JONESTOWN	PA	17038	2		2		4	1861-0000			
173803	173829	621172	FRIENDLY MINI MKT #	6821 PAXTON ST	HARRISBURG	PA	17111	4	1	4	3	12	1861-0000			
173803	173825	621343	FRIENDLY MINI MKT #	154 N FRONT ST	STEELTON	PA	17113	5	4	4	2	15	1861-0000			
173803	173821	621355	C R FRIENDLY #3	RR 8 BOX 244	MANHEIM	PA	17545	2	1	4	1	8	1861-0000			
173803	173821	622041	C R FRIENDLY #51	742 WALNUT ST	LEBANON	PA	17042	3	1	2	2	8	1861-0000			
173803	173829	645573	C R FRIENDLY MKT #6	322 WEST	CAMPBELLTOW	PA	17010	2		3	1	6	1861-0000			
173803	173821	645709	C R FRIENDLY #16	RT 501 & RT 897	SCHAEFFERST	PA	17088	2	1	5	1	9	1861-0000			
173803	173821	691113	C R FRIENDLY MKT #3	302 E EVERGREEN R	LEBANON	PA	17042	3		5		8	1861-0000			
173803	173829	720345	KRRISERS CITGO	1610 N 7TH ST	LEBANON	PA	17046	2	1	2	1	6	2478-0000		54404	
173803	173824	720346	KRRISERS CITGO	RR 3 BOX 7065	JONESTOWN	PA	17038	3	1	3	1	8	2478-0000		54403	
173803	173821	776294	FRIENDLY MINI MKT #	2001 E CUMBERLAND	LEBANON	PA	17042	2	1	3	1	7	1861-0000			
173804	173845	180538	GREEN VALLEY CAMPGH	RR 1 BOX 203	NEWPORT	PA	17074	1	1	1	1	4			950006	
173804	173845	551569	C. R. FRIENDLY #36	ROUTE 11 & 15	SELINGSGROVE	PA	17870	2	1	4	1	8	1861-0000			
173804	173843	573208	C. R. FRIENDLY #49	99 MAYNARD ST	WILLIAMSPOR	PA	17701	1	1	5	1	8	1861-0000			
173804	173824	619657	QWIK STOP KREISER	ROUTE 209	TREMONT	PA	17981	2	1	3	1	7	2478-0000		24660	
173804	173843	728455	BERT W. CLAISTER IN	125 HOGAN BLVD	MILL HALL	PA	17751	1		3		4			904789	
173806	173820	032179	ORLOSIS QUIK MART	RR 1 PO BOX 44	SUGARLOAF	PA	18249	1	1	1	1	4	3649-0000			
173806	173820	183751	MERFS NEWS	48 N WYOMING ST	HAZLETON	PA	18201	1		1		2				
173806	173820	183752	PENCE VARIETY	586 ALTER ST	HAZLETON	PA	18201	1		1	1	3				
173806	173820	183914	DUGANS VARIETY	60 BROADWAY	JIM THORPE	PA	18229	4	2	12	8	26				
173806	173820	183956	J & E IGA	MAIN AND HUDSONDA	WEATHERLY	PA	18255		3	3		6				
173806	173820	183958	COMMUNITY NEWS	29 WILBUR ST	WEATHERLY	PA	18255	2		2		4				
173806	173820	183992	STEFANICK BROS MOBI	435 E BROAD ST	HAZLETON	PA	18201	2	2	6	2	12				
173806	173820	184050	STEFANICK BROS MOBI	RT 309, SCHOOL ST	MILNESVILLE	PA	18239	5	2	3	3	13				
173806	173820	185014	MORRIS DRUGS	15 E CENTRE ST	MAHANOV CIT	PA	17948	4	3	5	2	14			950840	
173806	173827	348308	C.R. FRIENDLY #10	8 E WEIS ST	TOPTON	PA	19562	5	1	9	2	17	1861-0000			
173806	173820	355604	FEGLEY MINI MART	146 S KENNEDY DR	MCADOO	PA	18237	5	4	5	6	20	5112-0000			

WHOLESALE : 761406 KLEIN CANDY COMPANY <DIRECT>
 TEMPLATE : 800438 80400 SAL 98 .30/1 NO
 SALES LEVEL : 16XXXX

TERR	RETAIL	ACCT	NAME	ADDRESS	CITY	ST	ZIP	M85 QTY	M100 QTY	LT M85 QTY	LT M100 QTY	TOTAL QTY	CHAIN-ID	SUPPLIER
173806	173820	393724	TRESCKOW SUPER FOOD	21 WALNUT STREET	TRESCKOW	PA	18254	2		6	1	9		
173806	173827	410360	C.R. FRIENDLY #58	1050 SHOEMAKER AV	SHOEMAKERSV	PA	19555	3		2	1	6	1861-0000	
173806	173820	412690	GROCERIES PLUS	1003 N VINE ST	HAZLETON	PA	18201	4	4	4	4	16		942086
173806	173820	419071	TITUS MINI MART	RD #4 BOX 343	TAMAQUA	PA	18252	4	3	4	4	15		
173806	173824	451615	RON'S MARKET	RT. 61	ORWIGSBURG	PA	17961	5	2	5	6	18		913251
173806	173827	457433	SUNOCO #5104	600 SHOEMAKERSVIL	SHOEMAKERSV	PA	19555	1	1	2	2	6	0362-0101	965400
173806	173820	469572	ORLOSIS QUIK MART	36 S MOUNTAIN BLV	MOUNTAIN TO	PA	18707	1	1	1	1	4	3649-0000	
173806	173820	475876	C.R. FRIENDLY #61	307 CENTER ST	TAMAQUA	PA	18252	3	3	6		12	1861-0000	
173806	173824	488105	C.R. FRIENDLY #27	RR 4 BOX 291	PINE GROVE	PA	17963	4		7	2	13	1861-0000	
173806	173824	507432	MARKET PLACE	629 W MARKET ST	ORWIGSBURG	PA	17961	2	1	2	1	6		
173806	173820	518834	ORLOSIS MINI MART	ROUTE 309	DRUMS	PA	18222	1	1	1	1	4	3649-0000	
173806	173820	547695	ORLOSIS QUIK MART	S. MOUNTAIN BLVD.	MOUNTAIN TO	PA	18707	1	1	1	1	4	3649-0000	
173806	173820	568876	ORLOSIS QUIK MART	285 S CHURCH ST	HAZLETON	PA	18201	1	1	1	1	4	3649-0000	KLEIN
173806	173820	646097	C. R. FRIENDLY #59	520 S HEHIGH AVE	FRACKVILLE	PA	17931	2		1	1	4	1861-0000	
173806	173820	670866	NOCCHIS PHARMACY	500 CENTRE ST	FREELAND	PA	18224	7	2	5	2	16		936328
173806	173820	697059	JIMBOS FREELAND PRT	RT 940 BOX 1777	FREELAND	PA	18224	3		3		6		
173806	173824	698715	CRAZY MARE'S	501 ROUTE 61 S	SCHUYLK HA	PA	17972	3	2	6	2	13		998096
173806	173820	714650	QUICK PIK & PAKS	218 LAUREL MALL	HAZLETON	PA	18201	4	1	3	1	9		987230
173806	173824	716802	MT CARBON GETTY	RR 3 BOX 3702-RT6	POTTSVILLE	PA	17901	1	1	2	2	6		902692
173806	173820	740251	PAPPY'S MINI MART	ROUTE 209	COALDALE	PA	18218	2	2	3	1	8		992438
173806	173824	745617	C. R. FRIENDLY #50	20 POTTSVILLE ST	CRESSONA	PA	17929	3	1	6	2	12	1861-0000	
173806	173820	768506	ORLOWSKIS QUIK MART	ROUTE 309 & BUTLE	DRUMS	PA	18222	1	1	1	1	4	3649-0000	
173806	173820	772592	JUSTINS MINI MART	701 E CATAWISSA S	NESQUEHONIN	PA	18240	3	1	5	1	10		999698
173806	173820	776491	PEGLEYS MINI MKT	CENTER ST	TAMAQUA	PA	18252		3	6	6	15	5112-0000	
173806	173820	776493	ORLOSIS QUIK MART	903 HAZLE ST	FREELAND	PA	18224	1	1	1	1	4	3649-0000	KLEIN
173806	173820	776560	RON'S HILLTOP MARKET	241 CENTER AVE	JIM THORPE	PA	18229	3	1	12	8	24		
173806	173820	776902	FLASH DISC	520 CENTRE ST	FREELAND	PA	18224	2	1	1		4	3084-0000	
173806	173827	777003	TOPTON GENERAL STOR	2 N HOME AVE	TOPTON	PA	19562		1	2	1	4		912444
173806	173820	777393	ORLOSIS QUIK MART	419 E BROAD ST	HAZLETON	PA	18201	1	1	1	1	4	3649-0000	
173806		790306	THUNDER ROAD PLUS	SCHUYKILL MALL	FRACKVILLE	PA	17931	1	1	1	1	4		912550
173806		800348	BLUE RIDGE STORE	RR 1	WAPWALLOPEN	PA	18660	1	1	1	1	4		904565
173806	173820	805509	C&P MARKET	118 E CHESTNUT ST	HAZLETON	PA	18201	5	3	5	4	17		
173807	173821	223265	C. R. FRIENDLY #7	154 SHILLINGTON R	SINKING SPR	PA	19608	2	1	6	2	11	1861-0000	
173807	173828	312900	C. R. FRIENDLY #41	1660 ROHRERSTOWN	LANCASTER	PA	17601	6	1	8	3	18	1861-0000	
173807	173822	324133	C. R. FRIENDLY #42	2281 BEAVER VALLE	QUARRYVILLE	PA	17566	6	2	4	2	14	1861-0000	
173807	173821	387099	C R FRIENDLY #12	328 E PENN AVE	WERNERSVILL	PA	19565	2	1	8	1	12	1861-0000	
173807	173822	489277	C.R. FRIENDLY #30	RTE. 41 & 10	COCHRANVILL	PA	19330	1	1	3	1	6	1861-0000	
173807	173822	592254	BENTZ'S SERVICE STA	MAIN & FURNACE	BIRDSBORO	PA	19508	1	1	1	1	4		948373
173807	173821	654924	C. R. FRIENDLY #18	986 E MAIN ST	NEW HOLLAND	PA	17557	3		8	2	13	1861-0000	
173807	173822	665368	C.R. FRIENDLY #39	1028 BEN FRANKLIN	DOUGLASSVIL	PA	19518	1	1	5	4	11	1861-0000	
173807	173828	745613	C. R. FRIENDLY #24	777 NEW HOLLAND A	LANCASTER	PA	17602	2	4	3	1	10	1861-0000	
173807	173822	777391	ARA CONSULTING LTD.	BOX 2313A RT 41	GAP	PA	17527	1	1	1	1	4		944314

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